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INTELLIGENT COMMUNICATIONS

## Road to Innovation

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# Our Common Challenges

## Uncertain economic outlook



- Spending cuts
- Changing markets
- Focus on innovation

## Changing work patterns



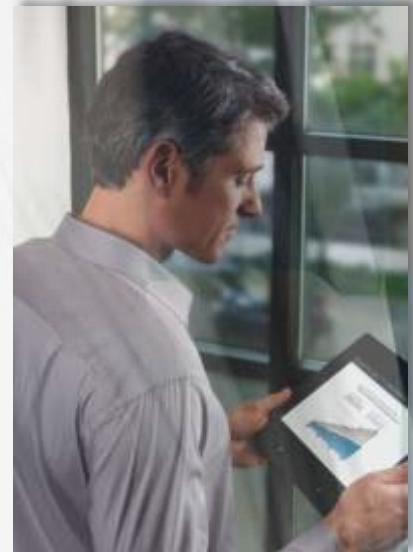
- 28.2 million flexible workers by 2014
- 60% of company data leaves the office

## Growing customer expectations



- On their terms
- Online and mobile
- Socially responsible
- Green

## Rapidly changing technology



- Facebook generation
- Cloud & virtualisation
- Consumerisation



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It's a Journey

Innovate



Integrate



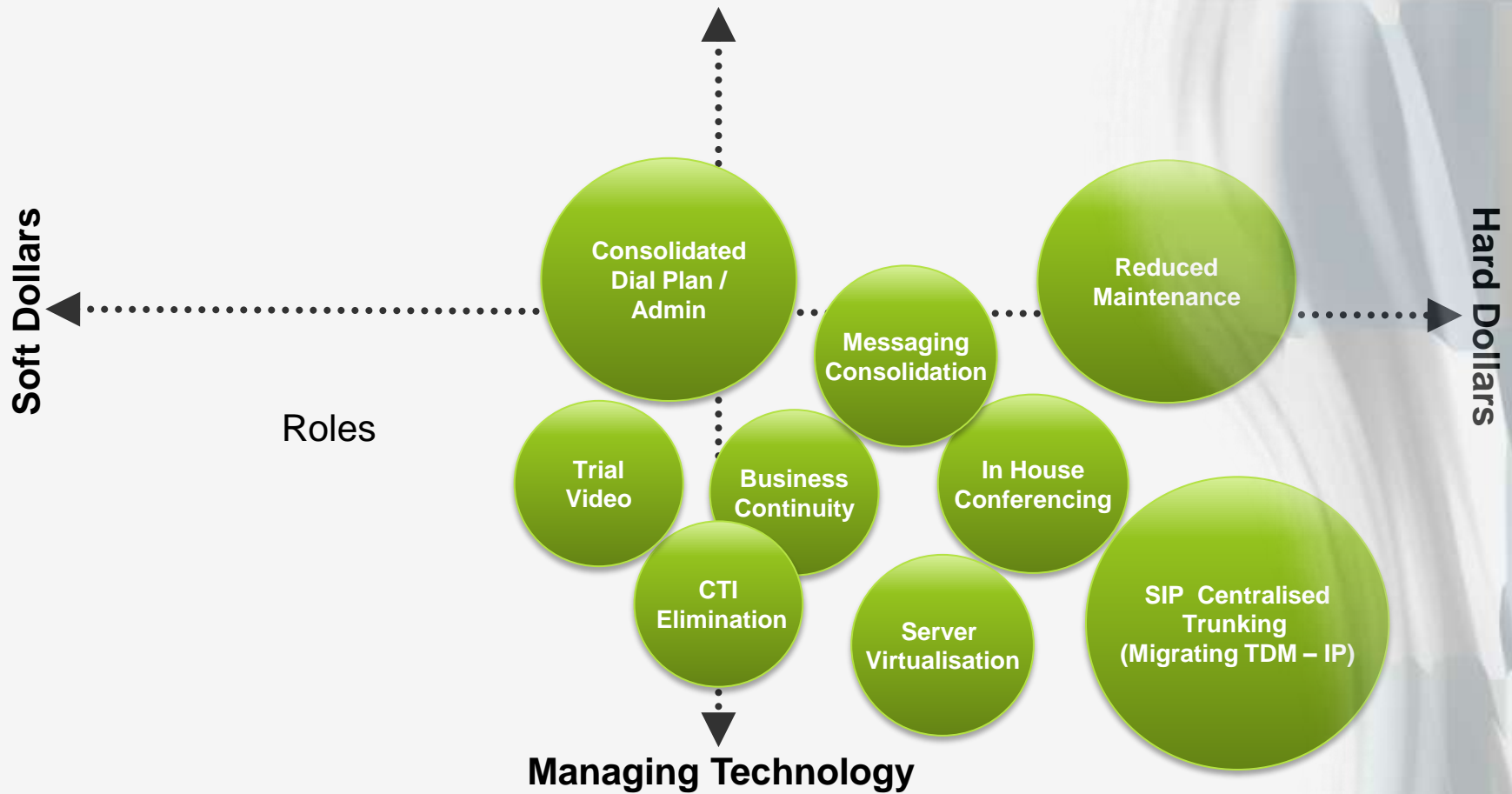
Consolidate



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# Consolidation: Bringing Cost Reduction

Managing Business Process



Roles

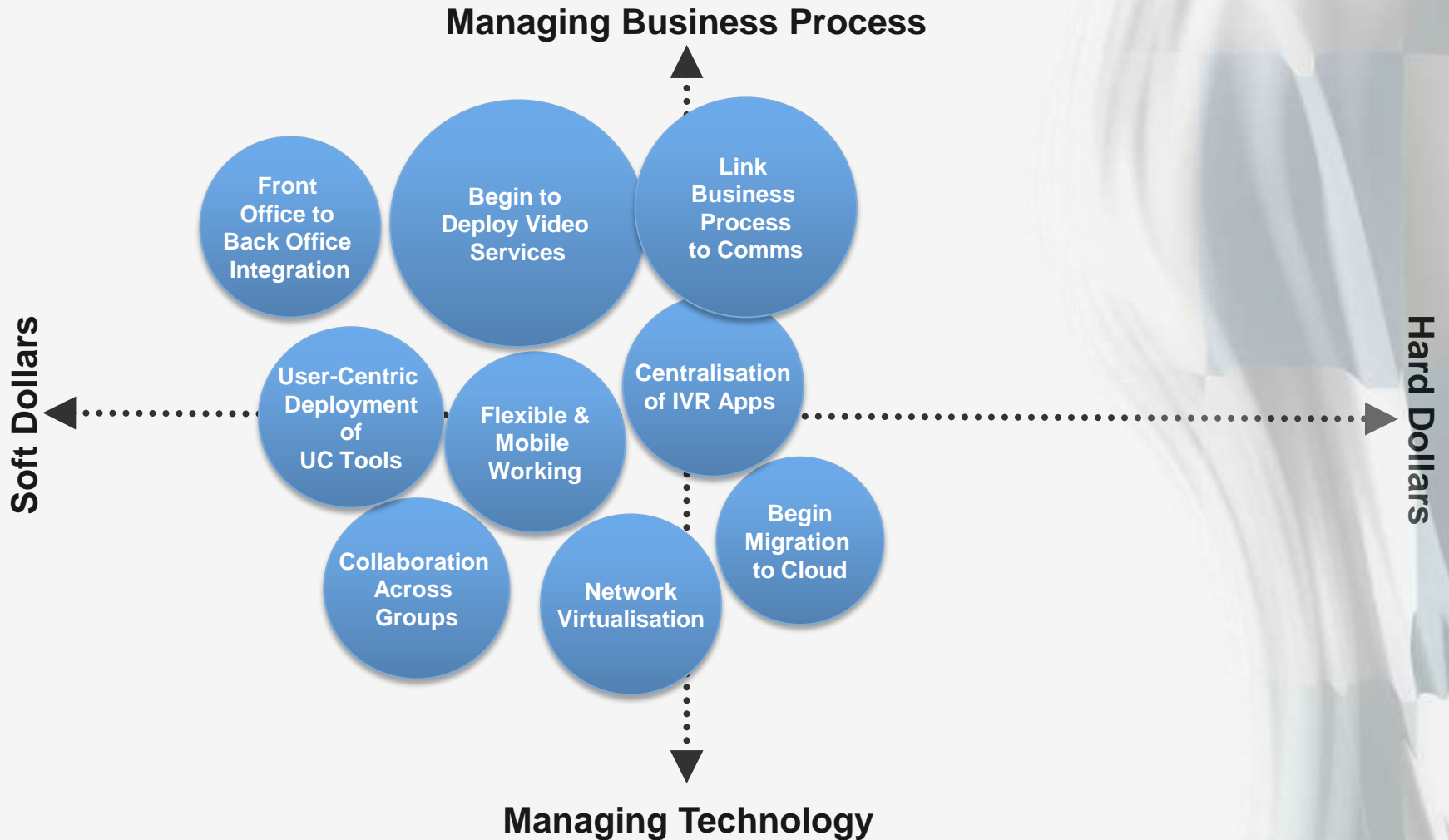
Managing Technology



# Consolidation: Bringing Cost Reduction

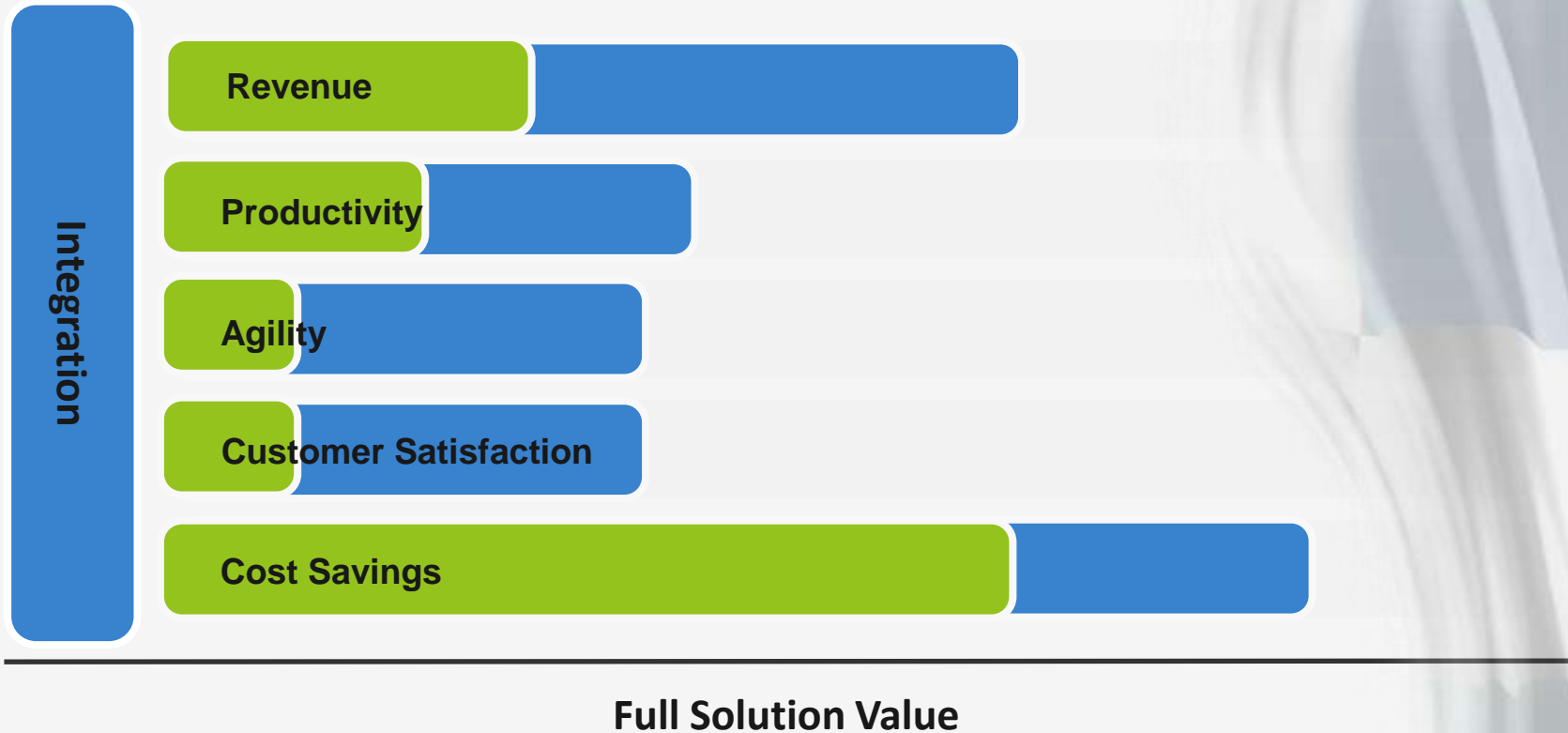


# Integration: Truly Impact the Business

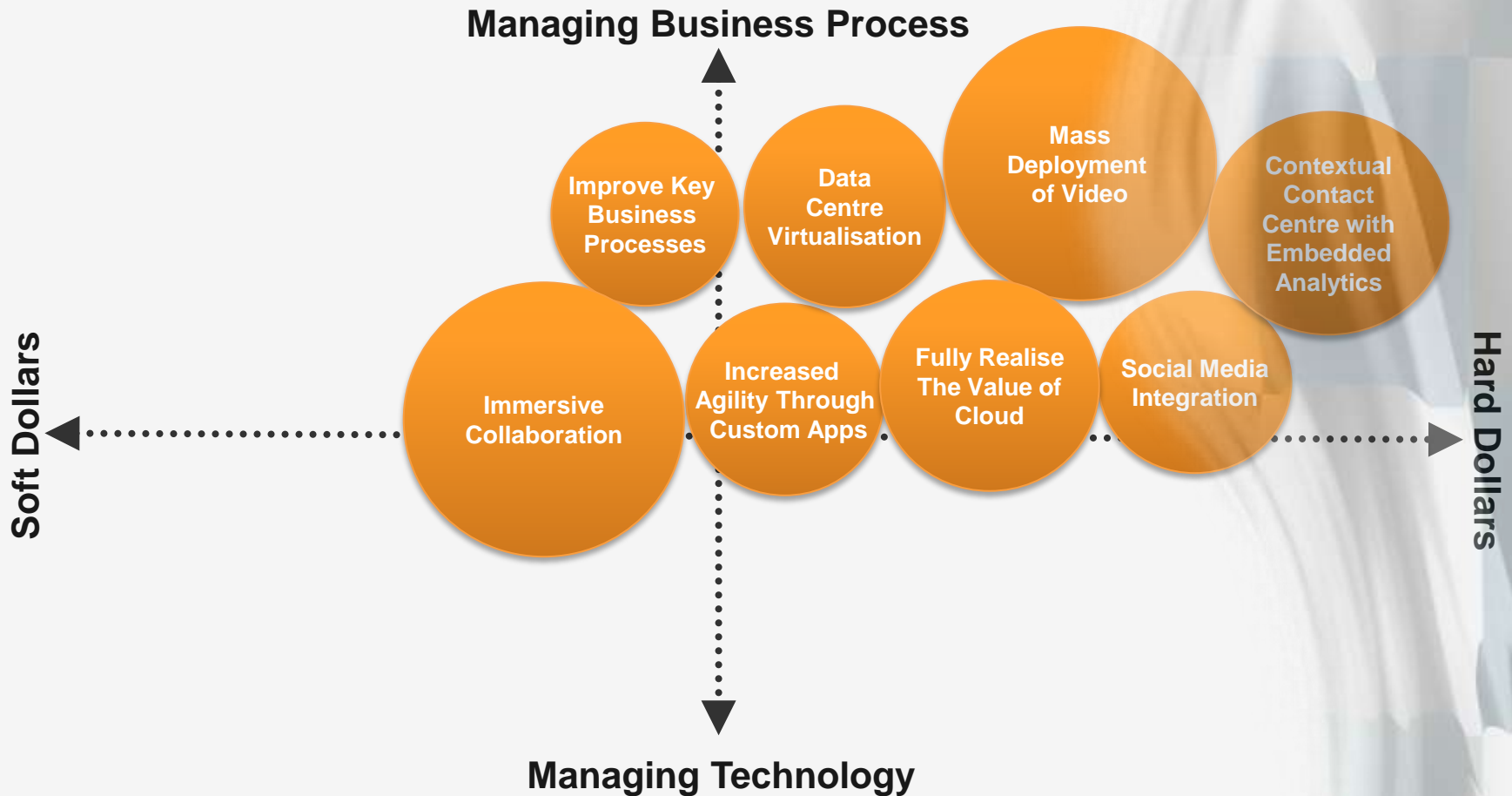


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# Integration: Truly Impact the Business

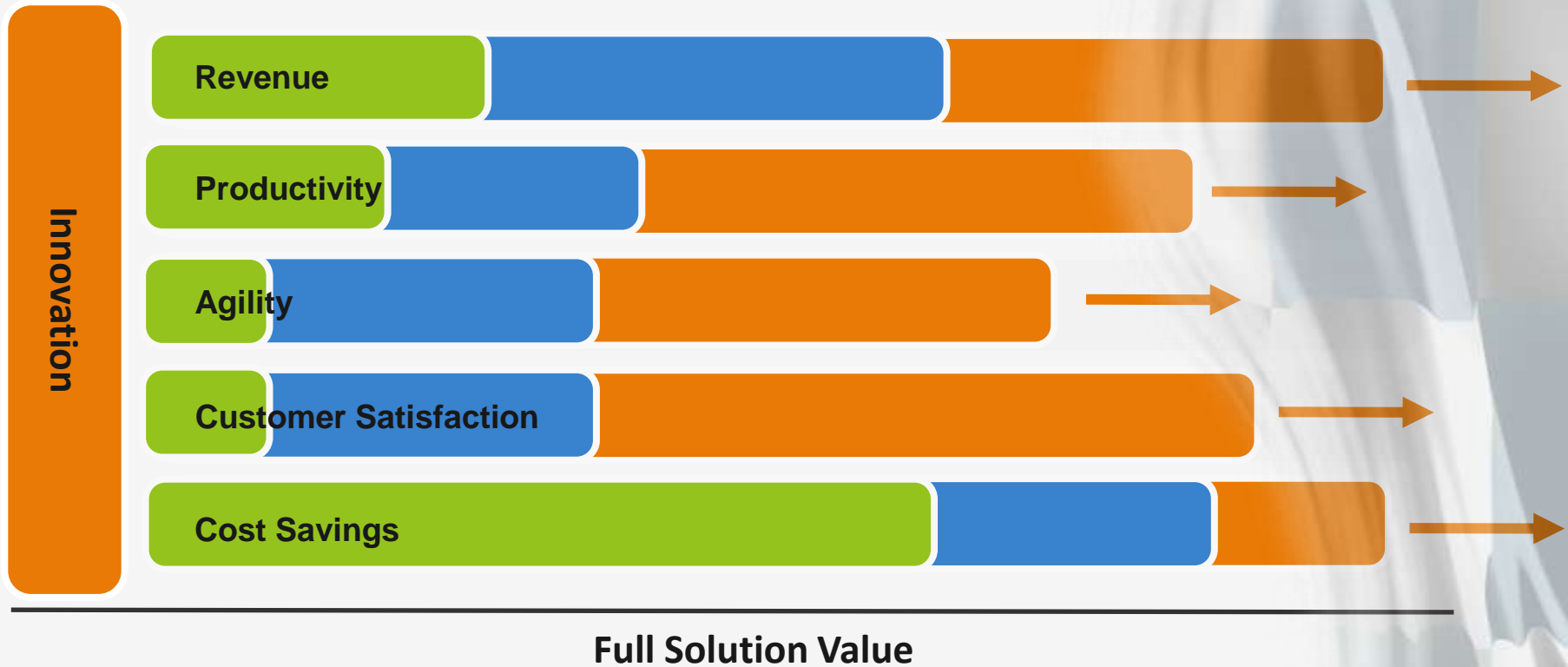


# Innovation: Delivers The Agile Enterprise

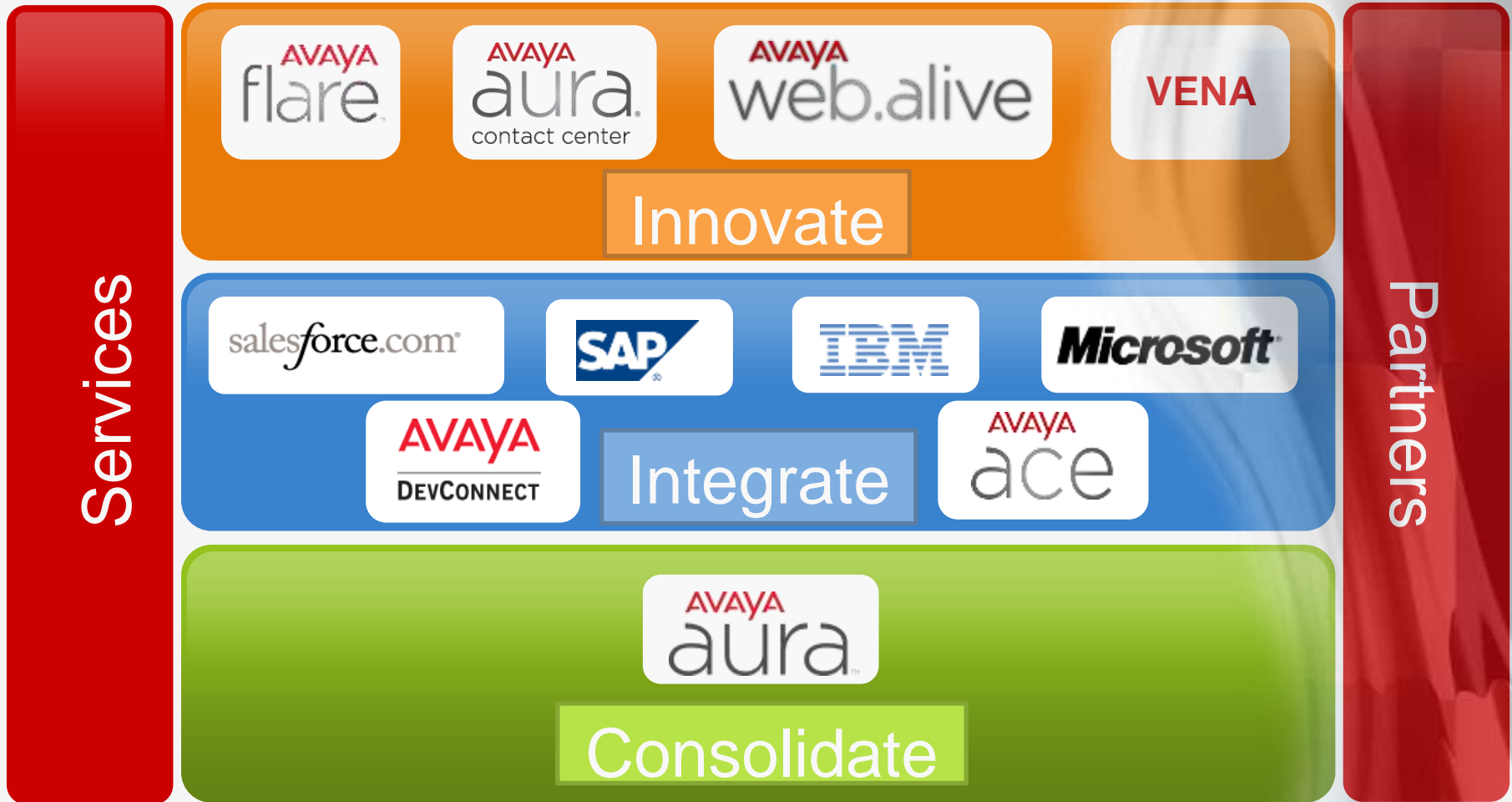


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# Innovation: Delivers The Agile Enterprise



# Avaya Delivers End to End Value



# Where Are You?

Innovate



Integrate



Consolidate



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**Thank You**

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Product & Solutions Director, Avaya

